



making businesses work

# BARTRONICS INDIA LIMITED

# 8-2-120/77/4B, Beside NTR Bhavan, Road No.2, Banjara Hills, Hyderabad - 500 034, INDIA Tel, : +91-40-23606316 / 17, Fax : +91-40-23558076 E-mail : info@bartronicsindia.com www.bartronicsindia.com

|   |  | IS FOR THE QUARTE   |  |  | (Rs, in lakhs)                                       |
|---|--|---|--|--|--|
| Particulars   | 3 months ended<br>(31/12/2009)                     | Corresponding 3<br>months ended in<br>the previous year<br>(31/12/2008) | Year to date<br>figures for<br>current period<br>ended<br>(31/12/2009) | Year to date<br>figures for the<br>previous year<br>ended (31/12/2008<br>) | Previous<br>accounting<br>year ended<br>(31/03/2009) |
|   | Unaudited  | Unaudited   | Unaudited  | Unaudited  | Audited  |
| 1. (a) Net Sales/Income from Operations   | 23,877.51  | 13,714.85   | 58,010.81  | 41,719.08  | 58,799.94  |
| (b) Other Operating Income  |  | -   | -  | -  | , -  |
| <ol> <li>Expenditure</li> <li>a. Increase/decrease in stock in trade and<br/>work in progress</li> </ol>  | 44.35  | (2,172.69)  | 1.00   | (2,153.61)   | 0.1  |
| b. Consumption of raw materials   | 14,999.68  | 10,580.89   | 35,161.67  | 28,723.74  | 36,202.2   |
| c. Purchase of traded goods   | -  |   |  | -  | -  |
| d. Employees cost<br>e. Depreciation<br>f. Other expenditure<br>g. Total<br>(Any item exceeding 10% of the total<br>expenditure to be shown separately) | 728.74<br>1,375.48<br>1,458.98<br><b>18,607.23</b> | 645.97<br>855.00<br>1,005.85<br><b>10,915.02</b>                        | 2,148.82<br>3,524.68<br>3,305.78<br><b>44,141.95</b>                   | 2,232.98<br>1,519.71<br>2,927.07<br><b>33,249.89</b>                       | 2,724.4<br>2,920.7<br>10,859.4<br><b>52,707.1</b>    |
| 3. Profit from Operations before Other<br>Income, Interest & Exceptional Items (1-2)  | 5,270.28   | 2,799.83  | 13,868.86  | 8,469.19   | 6,092.8  |
|   | 655.04   | 1 400 42  | 2,816.65   | 1,169.13   | 264.1  |
| <ol> <li>Other Income</li> <li>Profit before Interest &amp; Exceptional<br/>Items (3+4)</li> </ol>  | 5,925.32   | 1,169.13<br><b>3,968.96</b>   | 16,685.51  | 9,638.32   | 6,357.0  |
| 6. Interest<br>7. Profit after Interest but before<br>Exceptional Items (5-6)   | 1,285.72<br>4,639.59                               | 567.59<br>3,401.37  | 3,136.96<br>13,548.55  | 1,177.43<br><b>8,460.89</b>  | 2,184.8<br><b>4,172.1</b>                            |
| 8. Exceptional Items<br>9. Profit (+)/ Loss (-) from Ordinary<br>Activities before tax (7+8)  | 4,639.59   | 3,401.37  | 13,548.55  | 8,460.89   | 4,172.1  |
| 10. Tax expense<br>11. Net Profit (+)/Loss(-) from Ordinary<br>Activities after tax (9-10)  | 2,459.41<br><b>2,180.19</b>                        | 936.58<br><b>2,464.79</b>   | 5,766.55<br><b>7,782.00</b>  | 1,905.82<br>6,555.07   | 2,107.4<br><b>2,064.7</b>                            |
| 12. Extraordinary Item (net of tax expense Rs;  | -  | -   | -  | -  |  |
| 13. Net Profit ()/Loss(-) for the period<br>(11-12)   | 2,180.19   | 2,464.79  | 7,782.00   | 6,555.07   | 2,064.7  |







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| 14. Paid-up equity share Capital (Face<br>Value Rs 10/- per share)                          | 3,115.76      | 2,897.75   | 3,115.76   | 2,897:75   | 2,897.75   |
|---|---------------|------------|------------|------------|------------|
|   |               |            |            |            | 00.070.00  |
| 15. Reserve excluding Revaluation   |               |            |            |            | 28,272.03  |
| Reserves as per balance sheet of previous accounting year                                   |               |            |            |            |            |
| previous accounting year  |               |            | 1          |            |            |
|   |               |            |            |            |            |
| 16. Earnings Per Share (EPS) (a) Basic<br>EPS before and after Extraordinary items          | 7.00          | 6.61       | 26.00      | 17.59      |            |
| for the period, for the year to date and for<br>the previous year (not to be<br>annualized) |               |            |            |            |            |
| (b) Diluted EDC before and offer  | 4.44          | 5.26       | 17.88      | 13.98      |            |
| (b) Diluted EPS before and after<br>Extraordinary items for the period, for the             | 4.44          | 5.20       | 17.00      | 15.50      |            |
| year to date and for the previous year  | · · · · · · · |            |            |            |            |
| (not to be annualized)  |               |            |            |            |            |
|   |               |            |            |            |            |
|   |               |            |            |            |            |
| 17. Public shareholding   | i setter en   |            |            |            |            |
| Number of shares  | 22,780,738    | 19.359.238 | 22,780,738 | 19,359,238 | 19,987,079 |
| Percentage of Shareholding  | 73.11%        | 66.81%     | 73.11%     | 66.81%     | 68.97%     |
| 18. Promoters and Promoter Group  |               |            |            |            |            |
| Shareholding**  | 1             |            |            |            |            |
| a) Pledged / Encumbered   |               |            |            |            |            |
| - Number of Shares  | 4,983,760     | 3,057,292  | 4,983,760  | 3,057,292  | 3057292.0  |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter           | 59.49%        | 31.78      | 59.49%     | 31.78      | 34.01      |
| group)  | 15.000/       | 10.55      | 15.000/    | 10 55      | 10 FF      |
| - Percentage of shares (as a % of the   | 15.99%        | 10.55      | 15.99%     | 10.55      | 10.55      |
| share capital of the company)<br>b) Non-encumbered  |               |            |            |            |            |
| - Number of Shares  | 3,393,103     | 6,560,926  | 3,393,103  | 6,560,926  | 5,933,085  |
| - Percentage of shares (as a % of the total   | 40.51%        | 68.21      | 40.51%     | 68.21      | 65.99      |
| shareholding of promoter and promoter<br>group)   | 40.0170       | 00.21      | 10.0170    | 00.21      |            |
| - Percentage of shares (as a % of the share capital of the company)                         | 10.89%        | 22.64      | 10.89%     | 22.64      | 20.47      |

\*\* As per Annexure 1 to Clause 41 of Listing Agreement for the quarter ended December 2009 only the figures of relevant quarter needs to be disclosed







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|  |                                |   |  |  | <u>(Rs, in lakh</u>                                  |
|--|--------------------------------|---|--|--|--|
| Particulars  | 3 months ended<br>(31/12/2009) | Corresponding<br>3 months ended in<br>the previous year<br>(31/12/2008) | Year to date figures<br>for current period<br>ended (31/12/2009) | Year to date figures<br>for the previous<br>year ended<br>(31/12/2008) | Previous<br>accounting<br>year ended<br>(31/03/2009) |
|  | Unaudited                      | Unaudited   | Unaudited  | Unaudited  | Audited  |
| 1. (a) Net Sales/Income from   | 14,553.21                      | 9,230.75  | 41,028.50  | 26,105.60  | 37,588.7   |
| Operations   |                                |   |  |  |  |
| (b) Other Operating Income   | -                              | · · · ·   | · · · · ·  | 1 °  |  |
| 2. Expenditure   |                                |   |  |  |  |
| a. Increase/decrease in stock in   | 44.35                          | (2,172.69)  | 1.00   | (2,904.63)   | 0.1  |
| rade and work in progress  |                                |   |  |  |  |
| o. Consumption of raw materials  | 7,304.13                       | 7,950.07  | 22,672.85  | 19,722.78  | 21,637.2   |
| c. Purchase of traded goods  |                                |   |  |  |  |
| . Employees cost   | 205.78                         | 238.90  | 547.81   | 586.31   | 817.9  |
| e. Depreciation  | 1,346.83                       | 847.36  | 3,471.49   | 1,497.76   | 2,772.3  |
| . Other expenditure  | 938.09                         | 237.14  | 1,985.21   | 903.61   | 3,379.6  |
| g. Total   | 9,839.18                       | 7,100.78  | 28,678.36  | 19,805.83  | 28,607.4   |
| Any item exceeding 10% of the  |                                |   |  | a telés di l   |  |
| otal expenditure to be shown   |                                |   |  |  |  |
| separately)  |                                | den and and a second  |  |  |  |
| <ol> <li>Profit from Operations before</li> <li>Dther Income, Interest &amp;</li> <li>Exceptional Items (1-2)</li> </ol> | 4,714.04                       | 2,129.97  | 12,350.15  | 6,299.77   | 8,981.3  |
| 4. Other Income  | 15.66                          | 1,169.13  | 512.32   | 1,169.13   | 15.9   |
| 5. Profit before Interest &  | 4,729.69                       | 3,299.10  | 12,862.46  | 7,468.90   | 8,997.3  |
| Exceptional Items (3+4)  |                                |   |  |  |  |
| 6. Interest  | 1,285.72                       | 567.53  | 3,136.96   | 1,176.35   | 2,184.8  |
| 7. Profit after Interest but before<br>Exceptional Items (5-6)   | 3,443.97                       | 2,731.57  | 9,725.50   | 6,292.55   | 6,812.4  |
| 3. Exceptional Items   | -                              | -   | -  | -  |  |
| <ul> <li>Profit (+)/ Loss (-) from</li> <li>Ordinary Activities before tax</li> </ul>                                    | 3,443.97                       | 2,731.57  | 9,725.51   | 6,292.55   | 6,812.4  |
| 7+8)   | 2,453.00                       | 882.95  | 5,688.00   | 1,755.17   | 2,001.0  |
| 10. Tax expense  |                                |   |  |  |  |
| <ol> <li>Net Profit (+)/Loss(-) from</li> <li>Ordinary Activities after tax (9-</li> </ol>                               | 990.97                         | 1,848.62  | 4,037.51   | 4,537.38   | 4,811.3  |
| 10)  |                                |   |  |  |  |
| 12. Extraordinary Item (net of   | -                              |   | -  | -  | -  |
| ax expense Rs;   |                                |   |  |  |  |
| <ol> <li>Net Profit ()/Loss(-) for the<br/>period (11-12)</li> </ol>   | 990.97                         | 1,848.62  | 4,037.51   | 4,537.38   | 4,811.3  |



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| 14. Paid-up equity share Capital | 3,115.76            | 2,897.75           | 3,115.76            | 2,897.75           | 2,897.75             |
|----------------------------------|---------------------|--------------------|---------------------|--------------------|----------------------|
| (Face Value Rs 10/- per share)   |                     |                    |                     |                    |                      |
| 15. Reserve excluding            | 2 A A               |                    |                     |                    | 27,807.39            |
| Revaluation Reserves as per      |                     |                    | 1                   |                    |                      |
| balance sheet of previous        |                     |                    |                     |                    |                      |
| accounting year                  |                     |                    |                     |                    |                      |
| 16. Earnings Per Share (EPS)     | 3.18                | 4,96               | 13.49               | 12.17              |                      |
| (a) Basic EPS before and after   | 0.10                | 1.00               | 10.10               | 12.17              |                      |
| Extraordinary items for the      |                     |                    |                     |                    |                      |
| period, for the year to date and |                     |                    |                     |                    |                      |
| for the previous year (not       |                     |                    |                     |                    |                      |
| to be annualized)                |                     |                    |                     | and the strength   |                      |
| (b) Diluted EPS before and after | 2.02                | 3.94               | 9.28                | 9.68               |                      |
| Extraordinary items for the      | 2.02                | 0.04               | 0.20                | 5.00               |                      |
| period, for the year to date and |                     |                    |                     | 1 a.j              |                      |
| for the previous year (not       |                     |                    |                     |                    |                      |
| to be annualized)                | 1. N. 1             |                    |                     |                    |                      |
| 17. Public shareholding          |                     |                    |                     |                    |                      |
| Number of shares                 | 22,780,738          | 19,359,238         | 22,780,738          | 19,359,238         | 19,987,079           |
| Percentage of Shareholding       | 73.11%              | 66.81%             | 73.11%              | 66.81%             | 68.97%               |
| 18. Promoters and Promoter       | 75.1170             | 00.0176            | / 3.11/0            | 00.0176            | 00.97 70             |
| Group Shareholding**             |                     | 1 S                |                     |                    |                      |
|                                  |                     |                    |                     |                    |                      |
| a) Pledged / Encumbered          | 1 000 700           | 0.057.000          | 4,983,760           | 3.057.292          | 3057292.0            |
| - Number of Shares               | 4,983,760<br>59,49% | 3,057,292<br>31,78 | 4,983,760           | 3,057,292          | 3057292.0            |
| - Percentage of shares (as a %   | 59.49%              | 31.78              | 59.49%              | 31.78              | 34.01                |
| of the total shareholding of     |                     |                    |                     |                    |                      |
| promoter and promoter group)     | 15.000/             | 10.55              | 45.000              | 10.55              | 10.55                |
| - Percentage of shares (as a %   | 15.99%              | 10.55              | 15.99%              | 10.55              | 10.55                |
| of the share capital of the      |                     |                    |                     |                    |                      |
| company)                         |                     |                    |                     |                    |                      |
| b) Non-encumbered                | 0.000.400           | C 500 000          | 0.000.400           | 0.500.000          | 5,933,085            |
| - Number of Shares               | 3,393,103           | 6,560,926<br>68,21 | 3,393,103<br>40,51% | 6,560,926<br>68,21 | 5,933,065<br>65,99   |
| - Percentage of shares (as a %   | 40.51%              | 68.21              | 40.51%              | 68.21              | 65.99                |
| of the total shareholding of     |                     |                    |                     |                    |                      |
| promoter and promoter group)     | 10.000              | 20.04              | 10 0000             | 20.04              | 00.47                |
| - Percentage of shares (as a %   | 10.89%              | 22.64              | 10.89%              | 22.64              | 20.47                |
| of the share capital of the      |                     |                    |                     | -                  |                      |
| company)                         |                     |                    |                     | Cos Will           | in the second second |

\*\* As per Annexure 1 to Clause 41 of Listing Agreement for the quarter ended December 2009 only the figures of relevant quarter needs to be disclosed



### Notes:

1. The aforesaid Financial Results have been reviewed by the Audit Committee of the Board of Directors at their Meeting held on 30.01.2010 and the same were taken on record by the Board of Directors at their Meeting convened on 30.01.2010 and adjourned to 31.01.2010.

#### 2. Reply to Auditors Comments on September 09 results

All the qualifications made by Auditors in their limited review report (excepting Deferred Tax) for the second Quarter of FY 10 were accounted for. Accordingly the accounts stand modified.

#### **3. SEGMENT REPORTING**

a) The Group in principally is engaged in single business segment viz., the business of providing Automatic Identification and Data Capture (AIDC) solutions and the revenue attributable to locations of customers is as follows:

|  |                                     | Rs. In lacs           |
|--|-------------------------------------|-----------------------|
| b) Geographic Segment                        | 31.12.2009                          | 31.12.2008            |
| 1. Geographic Location                       |                                     |                       |
| - Within India                               | 41028.50                            | 26105.60              |
| - Outside India                              | 16982.31                            | 15613.48              |
| Total Revenue                                | 58010.81                            | 41719.08              |
| 2. Segment Assets                            |                                     |                       |
| - Within India                               | 59943.31                            | 31072.29              |
| - Outside India                              | 28058.64                            | 18614.14              |
| Total Assets                                 | 88001.95                            | 49686.43              |
| 3. Segment Liabilities                       |                                     |                       |
| - Within India                               | 26826.76                            | 18694.96              |
| - Outside India                              | 10094.65                            | 3363.49               |
| Total Liabilities                            | 36921.41                            | 22058.45              |
| 4. Capital Expenditure                       |                                     |                       |
| - Within India                               | 33252.65                            | 29464.77              |
| - Outside India                              | 19936.00                            | 24546.49              |
| Total Capital Expenditure                    | 53188.65                            | 54011.26              |
| A During the quarter under review 990 975 Eq | uity Shares were issued and allotte | ad on conversion of F |

4. During the quarter under review 990,975 Equity Shares were issued and allotted on conversion of Foreign Currency Convertible Bonds and were listed on BSE & NSE with effect from 14.12.09 and 09.12.09 respectively.

5. A new subsidiary company in the name & style of Identronics Solutions Private Limited was incorporated during the quarter under review for the purpose of Research and Development for the products sold by the Company in association with Indian Institute of Technology, Kanpur.

6. Status of Investors Complaints during the quarter from 01.10.2009 to 31.12.2009

| Pending as on 01.10.2009 Received During the Quarter |    | Disposed off during the<br>Quarter | Pending at the end of the<br>Quarter 31.12.09 |  |
|--|----|------------------------------------|---|--|
| Nil  | 18 | 18                                 | Nil   |  |

7. Tax expense includes deferred tax of Rs. 500.00 lakhs provided against the shortfall in deferred tax of earlier year.

8. Total Purchases includes Purchase of traded goods of Rs.9950.69 lakhs for the nine months ended 31<sup>st</sup> Dec'09. The same is and period ended Rs.11185.44 lakhs for the nine months ended 31<sup>st</sup> Dec'08.

9. The stand-alone Quarterly results are subject to Limited review by the Statutory Auditors of the Company s vadio

For BARTRONICS INDIA LIMITED

Director